

Manufacturing and Innovation Centres - Definitions & Eligibility Criteria (Approved 15 Sep. 09)

MANUFACTURING CENTRE DEFINITIONS:

Manufacturing	Manufacturing related services
<p>A firm whose predominant business activity is classified under division C 'Manufacturing' of the Australian and New Zealand Standard Industrial Classification (ANZSIC) is a 'Manufacturing Firm' for the purposes of these Guidelines.</p> <p>The ANZSIC definition of manufacturing is "the physical or chemical transformation" of materials, substances or components (being the products of agriculture, forestry, fishing and mining, or the products of other manufacturing units) into new products. All firms whose predominant business activity meets this definition are classified under Division C – Manufacturing in the ANZSIC coding system.</p> <p>Firms whose predominant business activity is software development are also eligible. Software development is defined as the translation of a user's need into a software product. It involves the process of analysing needs, designing solutions, writing programs, testing them and implementing them to solve problems.</p> <p>A firm will also be defined as a Manufacturing Firm, for the purposes of these Guidelines, where its predominant business activity is not manufacturing provided it has an eligible division/unit that:</p> <ul style="list-style-type: none"> if located in a metropolitan area turned over at least \$2 million in the current financial year or one of the two preceding financial years, or if located in a regional area turned over at least \$1.5 million in the current financial year or one of the two preceding financial years. 	<p>A firm is a Manufacturing related service provider for the purposes of these Guidelines if it:</p> <ul style="list-style-type: none"> delivers a service that contributes to the transformation of manufactured products (including their <i>re-processing, re-use, recycling or disposal</i>); <p>and</p> <ul style="list-style-type: none"> the service is the predominant activity of the firm or it contributes at least \$2 million in turnover to the firm if the firm is located in a metropolitan area or at least \$1.5 million if the firm is located in a regional area. Metropolitan and regional areas are defined under eligibility in the Client Guidelines, available at: www.enterpriseconnect.gov.au/ApplyHere/Pages/ClientGuidelines.aspx <p>Examples of services that are considered to be manufacturing related include:</p> <ul style="list-style-type: none"> Research and Development Services Product Design Services Waste Treatment and Disposal Services (ANZSIC code 2921) Engineering Design and Engineering Consulting Services (ANZSIC code 6923) Scientific Testing and Analysis Services (ANZSIC code 6925) Computer System Design and Related Services (ANZSIC code 7000) Packaging Services (ANZSIC code 7320) Technical and Vocational Education and Training (ANZSIC code 8101) Electronic (except Domestic Appliance) and Precision Equipment Repair and Maintenance (ANZSIC code 9422) Machinery Equipment Repair and Maintenance (ANZSIC code 9429) <p>To be a Manufacturing Related Service Firm, a firm does not need to exclusively provide the manufacturing related services described above.</p>

INNOVATION CENTRE DEFINITIONS:

Defence Industry	Mining Technology	Clean Energy	Creative Industries	Remote Enterprise
<p>The Defence sector includes firms that deliver a significant proportion of the goods or services they produce as part of a defence supply chain.</p> <p>A defence supply chain is one where the ultimate customer of the goods or services is a department of Defence.</p>	<p>Mining Technology includes firms that receive a substantial portion of their revenue, directly or indirectly from mining, oil and gas companies for the provision of goods and services. Such firms identify themselves with the mining, oil or gas industry. Goods and services could include, but are not confined to, equipment, software, engineering, research and development.</p> <p>Mining includes exploration, mining (extraction), quarrying and processing (including smelting and refining of metals, minerals) and decommissioning and closure of mining operations.</p> <p>Oil and gas refers to the equipment and services used in the upstream oil and gas industries (offshore and onshore fields) and includes a range of activities from drilling, seismic acquisition and processing, design and construction, logistical support, laboratory testing and technical services.</p>	<p>The Clean Energy sector includes firms involved in:</p> <ul style="list-style-type: none"> the generation of energy from renewable and low carbon sources such as solar, wind, wave, tidal, low-emission coal, biofuels and cogeneration solar hot water, desalination and water efficiency development and supply of methods, equipment and technology used to reduce energy demand or increase energy efficiency. 	<p>The Creative Industries Innovation Centre will assist firms in the following sub sectors: design, publishing, writing, architecture, photography, visual arts, television, radio, advertising, film, performing arts, music, games and interactive content.</p> <p>For companies not identified above, there is scope for other SMEs to be considered for EC services if they:</p> <ul style="list-style-type: none"> Employ a dedicated designer Realise a significant amount of revenue from design activities. Generated formal intellectual property from designs they have created 	<p>Business located in the areas classified as remote or very remote will be able to access services from the Remote Enterprise Innovation Centre. All sectors in remote Australia will be eligible to apply.</p> <p>Businesses in outer regional areas with substantial operations/activity in remote Australia can also apply.</p>

ELIGIBILITY FOR BUSINESS REVIEW:

Manufacturing	Manufacturing related services	Defence Industry	Mining Technology	Clean Energy	Creative Industries	Remote Enterprise
<p>To be eligible for a Business Review, all firms must:</p> <ul style="list-style-type: none"> possess an Australian Company Number (ACN) or in the case of Remote Enterprise SMEs, an Australian Business Number (ABN) meet the relevant turnover or expenditure thresholds (provided below). be solvent have filed Business Activity Statements for at least three consecutive years operate in one of the following sectors or regions: <ul style="list-style-type: none"> Manufacturing or Manufacturing related services Mining Technology Defence Clean Energy Creative Industries Remote Australia not have received an equivalent Business Review service, that provides a holistic analysis of the SME's business, from other government (Australian, state or territory or local) programs within the last three calendar years. comply with its obligations under the <i>Equal Opportunity for Women in the Workplace Act 1999 (EOWWA)</i>. Companies on the current list of non-compliant organisations, available at www.eowa.gov.au are not eligible to apply. Note: The EOWWA currently applies to organisations with 100 or more employees. 						

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<p>Turnover Thresholds - Firms in the Manufacturing, Manufacturing related services, and Defence sectors must have:</p> <ul style="list-style-type: none"> if located in Melbourne, Sydney, Adelaide, Perth or Brisbane — have turned over more than \$2 million and under \$100 million in the current financial year or one of the two preceding financial years. <ul style="list-style-type: none"> Australian Bureau of Statistics maps defining the metropolitan boundaries of the above cities are available at: www.enterpriseconnect.gov.au/ApplyHere/Pages/ClientGuidelines.aspx if located in a regional area, that is outside the above cities — have turned over more than \$1.5 million and under \$100 million in the current financial year or one of the two preceding financial years. 			<p>Turnover Thresholds - Firms in the Mining Technology sector must have:</p> <ul style="list-style-type: none"> turnover of more than \$1.5 million and under \$100 million the current financial year or one of the two preceding financial years. 	<p>Turnover Thresholds - Firms in the Clean Energy sector must have:</p> <ul style="list-style-type: none"> expenditure or turnover of more than \$1.5 million and under \$100 million the current financial year or one of the two preceding financial years. 	<p>Turnover Thresholds - Firms in the Creative Industries sector must have:</p> <ul style="list-style-type: none"> turnover of more than \$1 million and under \$100 million the current financial year or one of the two preceding financial years. 	<p>Turnover Thresholds - Firms that operate in Remote Australia must have:</p> <ul style="list-style-type: none"> turned over more than \$750 thousand and under \$100 million in the current financial year or one of the two preceding financial years.

GROUP APPLICATIONS ELIGIBILITY:

Manufacturing	Manufacturing related services	Defence Industry	Mining Technology	Clean Energy	Creative Industries	Remote Enterprise
<p>For group applications, the Business Review eligibility criteria still apply. Business Review services can also be provided to groups of firms which have a common business interest. Common interests may include but are not limited to:</p> <ul style="list-style-type: none"> firms with complementary business capabilities firms involved in the same supply chain firms working in collaborative projects. 						
<p>Turnover Thresholds for firms in Manufacturing, Manufacturing related services, Defence, Mining Technology and Clean Energy sectors:</p> <p>Firms with a turnover of at least \$1 million in the current financial year or one of the two preceding financial years may be included as part of the group, on the condition that the minimum turnover for the group as a whole is at least \$4 million in the current financial year or one of the two preceding financial years.</p>					<p>Turnover Thresholds for firms in the Creative Industries sector and Remote Australia:</p> <p>Firms with a turnover of at least \$500 thousand in at least one of the two preceding financial years may be included as part of the group, on the condition that the minimum turnover for the group as a whole is at least \$2 million in the at least one of the two preceding financial years.</p>	